Cloud storage

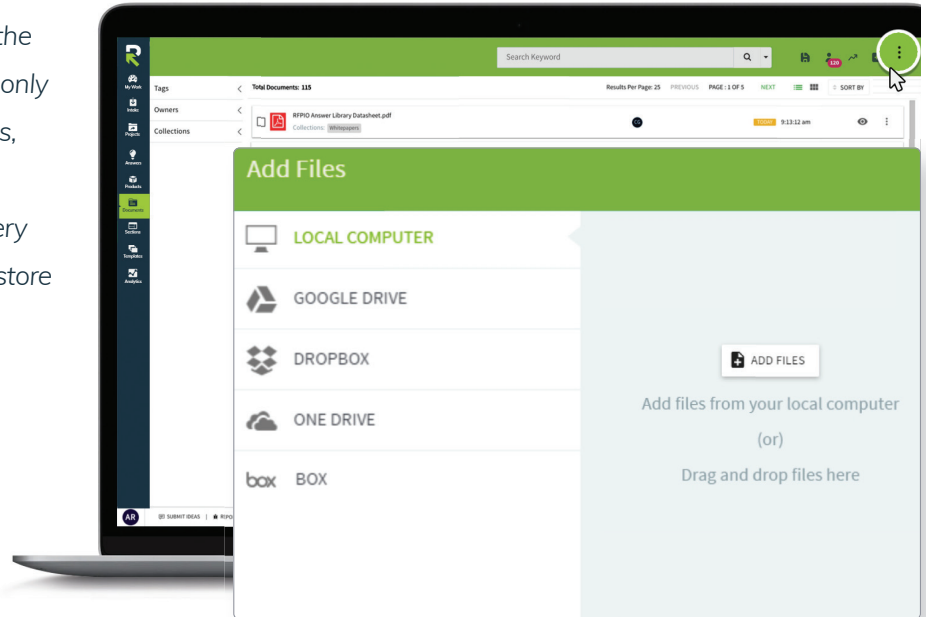## Quickly transfer information between your preferred cloud storage platform and RFPIO

RFPIO

Link your preferred cloud storage platform and the RFPIO ecosystem at the click of the button. Not only do we guarantee a better RFP response process, we also take data security seriously — with an information security program that considers every aspect of how we collect, access, process, and store customer data.

Keep everything in one place

Keep all your important documents in a single, centralized repository to make sure everyone has immediate access to the most recent version of your content — minimizing time exchanging emails and scouring through content databases.

Documents can be directly uploaded from your cloud storage platform and sorted into distinct categories, creating an easy-to-navigate library to store all company content.

Advance your content management with AI

Optimize your team's performance with our AI-powered recommendation engine, enabling team members to locate any piece of content in just a few clicks.

Teams can also flush out RFP answers by attaching supporting documents directly from your cloud storage platform, giving your organization the power to extract maximum value from each piece of content.

Stay consistent across channels

Maintaining a consistent brand image is key for building trust with your customers and prospects — but these carefully curated brand guidelines are sometimes thrown out the window when an RFP with a tight deadline pops into your inbox.

To incorporate brand consistency into the RFP process, any word template you've uploaded into the cloud — including cover pages and formatting styles — can be easily integrated with RFPIO.

Easily add content to your responses

Easily transfer xlsx, docx, and/or pdf files directly from your cloud storage system into RFPIO with our patented document import process. That means responders can easily upload supporting documents and attachments without referring to any other tools or applications.

Note: Attachments can also refer to graphics and/or statistical representations that may be required to provide a robust answer to certain questions or sections.

Enhance your intake process with supporting documents

Do more with less

RFPIO brings all your organization's content together on one platform, including content stored on your preferred cloud storage platform. Rather than switching between multiple tools to access the required information, teams can gather the info they need, all in one place.

After recording an opportunity as an intake, sales teams can immediately:

→ Upload primary import files from your cloud storage platform (e.g. RFP)

→ Upload any supporting documents for the intake through cloud storage