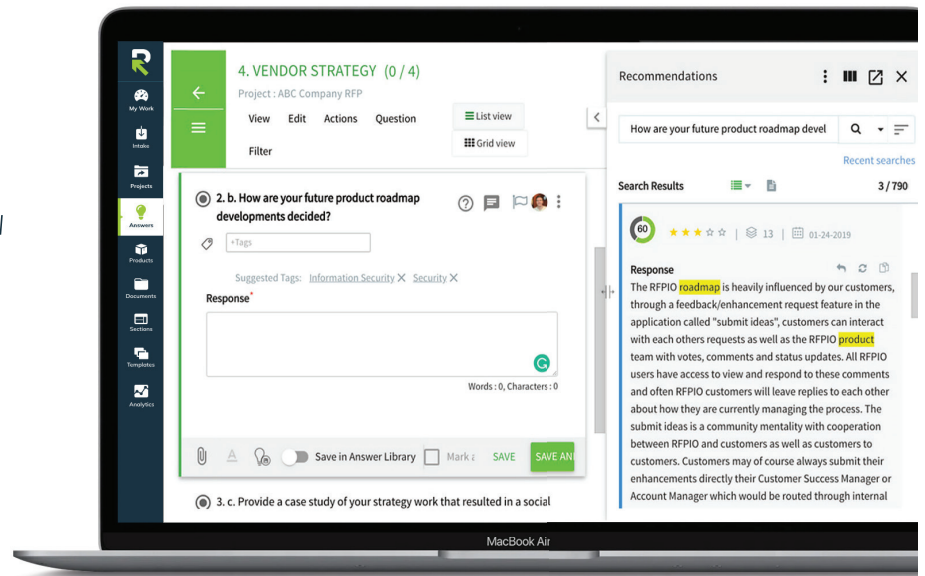# Answer Library

All your knowledge in one place

RFPIO

RFPIO's Answer Library automates your RFP responses, improves messaging consistency, increases win rate, and gives you time to bid on more revenue opportunities. The Answer Library stores all previous question-and-answer pairs (Q&A pairs), acting as a powerful knowledge base for all your personal content, while an intelligent recommendation engine suggests relevant content to responders in real-time. A well-managed, AI-enabled Answer Library becomes your content and communication hub -- and is essential for ramping up your RFP, RFI, and Security Questionnaire response process

All the information you need, right at your fingertips

Content consistency is a challenge for organizations of all sizes. To combat this, successful organizations implement content management systems that guarantee the most accurate and up-to-date content is readily available whenever and wherever it is needed.

Unlike stand-alone digital asset management systems focusing on storage and retrieval of stagnant information, RFPIO's Answer Library is constantly evolving, leveraging the combined power of machine learning and human expertise to keep content fresh. Robust integrations make Answer Library content accessible outside of RFPIO as browser extensions and within CRMs.

Sophisticated search functionality quickly surfaces the most relevant content to the top of searches, while also offering the flexibility to weigh results based on relevance, recency, rating, and review status (i.e. whether it's been reviewed and approved by admins).

Take control of content access

Administrators can control content viewing and editing permissions according to role, security clearance, business unit, or individual permissions. Admins can enable subject-matter-experts to modify specific content, while also ensuring others can access on a read-only basis.

The recommendation engine captures data across the Answer Library and delivers it to responders based on their role/permissions level with little to no manual intervention by either responders or admins. Sales, presales, engineering, support and marketing alike can leverage Answer Library content simultaneously.

Complete RFPs faster

The combination of an entire repository of content at responders' fingertips with an automated recommendation engine allows teams to submit RFPs up to 95.5% faster. When responders spend less time answering repetitive questions, they have more bandwidth to participate in more opportunities, develop higher-quality content, and hyper-personalize for more compelling proposals.